



Lessons from SIM Test States

Christopher F. Koller

President, Milbank Memorial Fund

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Overview

- Role of Milbank Memorial Fund
- Themes from SIM states
- Elements for Success



Milbank Memorial Fund

- Operating Foundation, founded in 1905
- Mission: to improve population health by connecting leaders and decision makers with the best evidence and experience
- Mostly state-focused. Do this through
 - Publications – *Milbank Quarterly Reports*
 - People – *Reforming States Group, MED, DERP*
 - Programs – *convenings, state to state technical assistance, multi year projects*



Why Work on SIM?

- With ACA – more action and responsibility is with the states
- Progress on state health policy requires
 - Planning
 - Resources
 - Extensive Interagency coordination
- SIM offers potential for all of these



MMF support of SIM Process

1. Convening of leadership in SIM test states in October 2013 and follow up memo
 - With assistance of Center for Health Care Strategies
2. Facilitate state-to-state interactions
3. Follow up discussions with test states



Self-identified Policy Challenges for SIM Test States

1. Coordination of social services/care support and behavioral health with traditional medical services
 - Response to incidence rates and evidence of social determinants
 - Different provider cultures; payment mechanisms; care processes and measurements
 - “Building new roads”



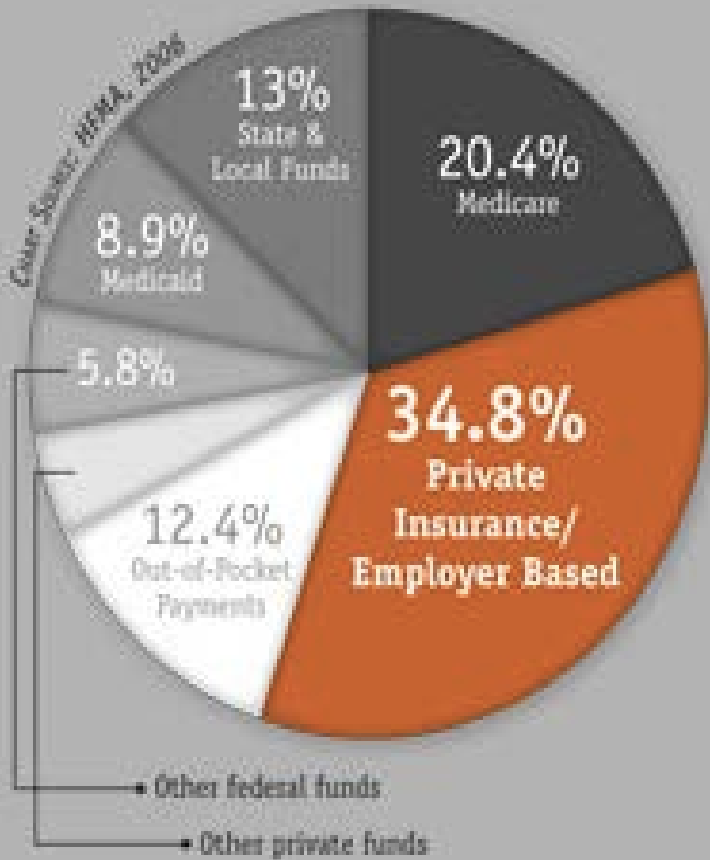
Policy Challenges for SIM Test States (2)

2. Multi payer alignment

- Provider see patients with many different sources of financing
- They do not want different rules for different patients
- They do respond to financial incentives BUT those incentives across payers need to be aligned. No one payer can drive delivery system reform
- Medicare and Erisa plans are particularly problematic



Delivery System Reform is stymied by third party, multipayer system



Hospital Operating Revenues -2008.

Source: HFMA

- Mixed signals to providers
- No payer large enough to drive change
- Accept this is not changing soon
 - No single payer
 - No elimination of third party
- From their vantage point, with the levers they have – **how can states create more alignment?**



My Observations (1)

The SIM logic works

- Insurance access is necessary but not sufficient
- It is about the health of populations, not just the medical care of individuals
- Health happens in communities
- Multi party coalitions can set collective goals
- State government can coordinate many levers achieve them
- The right plan is the one that achieves those goals
- Measurement is essential



Key Success Factors for States

6. Reporting and measurement infrastructure
5. Public processes for goal setting
4. Foundation of health policy innovation
 - Medicaid
 - Multi-payer payment reform
3. Skilled state agency staff who play well together
2. Gubernatorial leadership
1. A culture of civic engagement

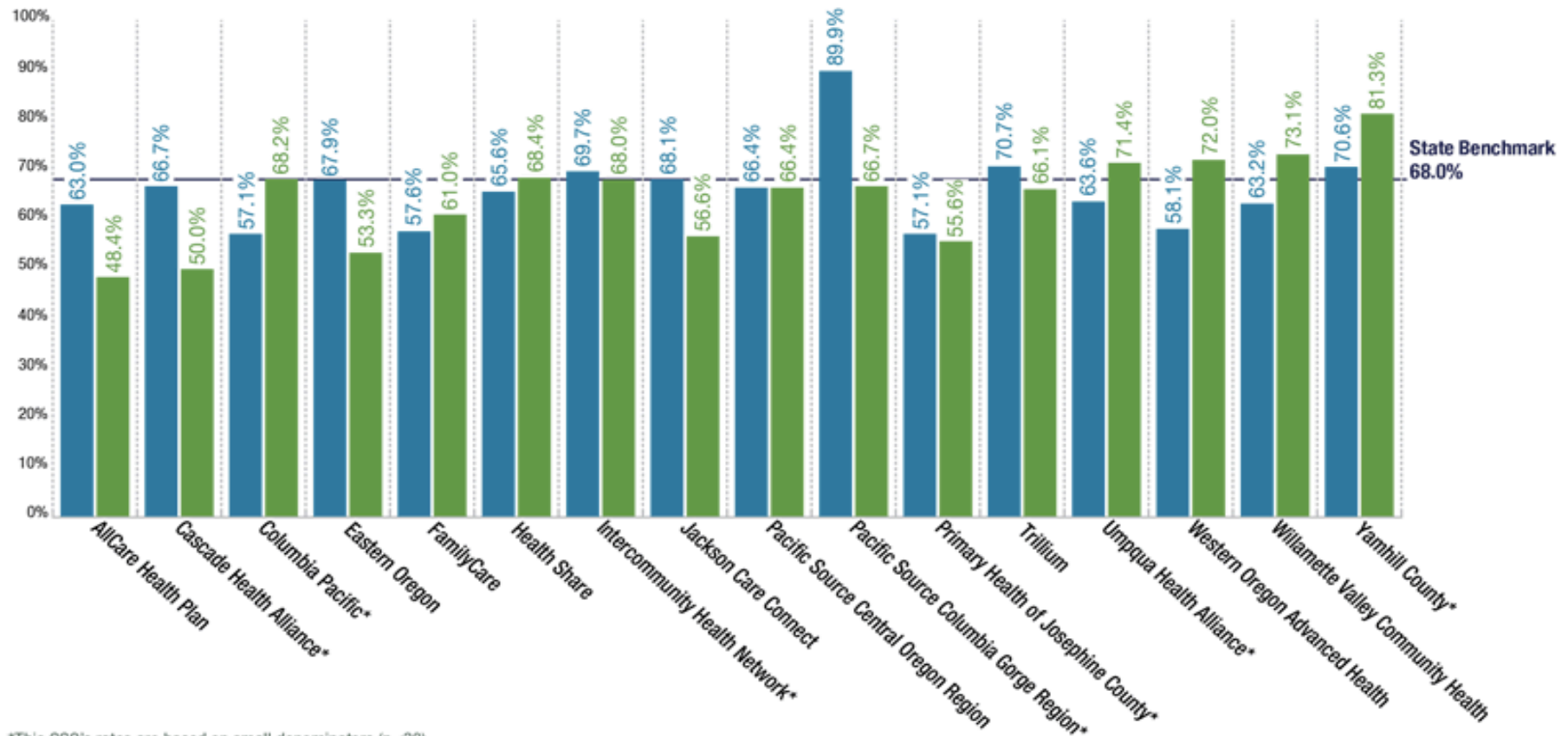


Changing the Focus....

Oregon — Holding groups accountable for what matters

Percentage of patients who received follow-up care within 7 days of being discharged from the hospital for mental illness

■ 2011 BASELINE DATA ■ JAN.–SEPT. 2013 PRELIMINARY PROGRESS DATA



*This CCO's rates are based on small denominators (n<30)

2011 baselines are pre-CCO and are based on data from the predecessor care organization.